











## **About SourceAbility.**

SourceAbility is a results-driven recruiting company with a proven record of successfully identifying talented individuals for mission-critical positions.

We specialize in recruiting mid-level to C-level professionals for Fortune 500, middle market and emerging growth companies in a variety of industries.

We understand the hiring challenges organizations face. With our long-standing relationships, internal resources, expertise and technology, we deliver talented choices for our clients.

#### Core Service Offerings

- Executive Search
- Contingent Search
- Contract to Hire.
- Project Recruitment
- Background Verification

We believe when you hire talent, you hire results.















## **Our Team.**

Our foundation of client satisfaction is delivered by focused, experienced, best-in-class trained professionals dedicated to a higher standard of excellence. Our associates have a wealth of experience in multiple industries and functional areas and share a personal commitment to building long-term relationships.

All SourceAbility team members are CPC (Certified Personnel Consultants) certified demonstrating our commitment to our knowledge base in employment law, changing regulations, best business practices and the highest standards of recruiting ethics











# Our Technology.

SourceAbility invests in technology and resources that enable our associates to source, qualify and process top talent effectively and quickly. Our clients enjoy greater service levels of communication and gain access to measurable results.

### **Our Process.**

SourceAbility adheres to a comprehensive Retention Focused Recruitment practice that identifies a candidate's career motivations, accomplishments, skill set and cultural fit. Using this methodology, we determine how well the candidate's goals and competencies align with your organizational requirements. This approach helps us identify top performers that will contribute both immediately and in the future. Our targeted search services are focused on improving your quality of hire, while trimming both time and expense from your recruitment process











## Areas of Expertise.

SourceAbility has a national strategic focus on sourcing business leaders for Fortune 500, middle market and emerging organizations.

Our core competency is in recruiting for mission critical positions in the following areas:

- Accounting and Finance
- Analytics and Business Intelligence
- Business Process Improvement
- Human Resources
- Information Technology
- Operations
- Sales and Marketing
- Supply Chain and Logistics

#### **Proven Success.**

- On average, we review 100+ candidates per opening.
- Only 1 out of 8 candidates interviewed make it through to our clients.
- **70%** of our clients hire 1 out of 3 candidates we submit. 42% of those clients hire the only candidate we submit.
- 93% of our business is from repeat clients.
- 33% of the candidates we place were not looking for a position.













#### Results.

"Your ability to quickly understand not just the position requirements but also the nuances of our industry, company and our top personnel made all the difference."

VP of Operations for an Imaging Technology Solutions company, Charlotte, NC

"SourceAbility has consistently provided talented, high caliber candidates that meet our strict standards. They really took the time to assess our individual needs and I think that extra effort, coupled with their one on one approach and overall dedication to customer satisfaction sets SourceAbility apart from its competition."

VP of Operations for National Healthcare Provider, San Antonio, TX "We have developed a strong and trusting relationship with SourceAbility based on their track record of identifying and delivering top talent that fit well into our dynamic environment and perform at the level we require in our market space."

Managing Partner, IT Consulting Firm, Charlotte, NC

"SourceAbility is extremely efficient with their selection of candidates. They are qualified and would bring exceptional value to our organization."

Executive VP, National 3PF, Atlanta, GA













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