



# Source & Screen Program for Sales Professionals

*Finding talented sales professionals  
has never been easier.*



# Hiring Sales People is...

Exciting ...  
Rewarding ...  
Challenging ...

**And critical to your success!**

## But it is also ...

Frustrating ...  
Time consuming ...  
Distracting to sales managers

**And a PAIN IN THE** 



# Introducing

## Talent Hog's Source & Screen For Sales Professionals

-  *Qualified candidates – guaranteed to meet your Top 5 “Must Haves”*
-  *Start seeing results within 48 hours*
-  *Flexible programs based on your hiring frequency and volume*
-  *Exclusive rights to your industry - get an edge on your competition!*
-  *You keep all the resumes - great for building a candidate pipeline*
-  *Hire one or hire all - **NO ADDITIONAL FEES***



# What is Source & Screen?

## Source

We source job candidates from over 30 different sites including all major job boards (such as Careerbuilder, Dice, Hot jobs and Monster), niche sites (Sales Gravy), and social networks including Facebook and LinkedIn.

careerbuilder®

**Dice**

The Career Hub for Tech Insiders™

hotjobs.com™

monster.com

facebook

LinkedIn

## Screen

An Acquisition Specialist will **VISUALLY** screen each candidate for the top 5 "Must Haves" for each requirement.

**Talent Hog will provide candidates  
GUARANTEED TO MATCH YOUR  
TOP 5 HIRING REQUIREMENTS!**



# Need More Service?

*The following support services are available from Talent Hog:*



## Professional Phone Interview

- Up to 15 critical questions for each candidate
- Interview report and candidate rankings

## Manage Postings

- Current postings directed for us to screen
- Detailed report and submit qualified candidates
- Ad placement - leverage our bulk rate discounts
- Resumes will never be shared; exclusive to client

## Manage Interview Process

- We share a calendar to be more efficient and flexible to **your** schedule
- Qualified candidates are set up for interview based on **your** availability
- **We** confirm each interview - day before and the day of

## Detailed reports

- Sourcing Report
- Call Report
- ROI Report

## Complete Background Check

- 5 year employment history
- Education - Highest level or level completed
- Credit Report
- Social Security Number Validation
- County, State, Federal Criminal Search
- National Sexual Offender Search



# Source & Screen plans start at just \$695!

Our proprietary process and technology has made sourcing qualified sales professionals way more efficient . . . and we pass 100% of the savings on to you.

Our goal is to streamline your hiring process and create a flexible candidate sourcing and screening plan that is tailored to your needs; focusing on both quality and cost.

# Talent HOG

**Dramatically reduces your costs – without sacrificing candidate quality!**



# Talent Hog gives you so much more...for so much less!

Typical Tasks to be Completed Based on Sourcing 100 Resumes	Using Job Boards Total Cost	Talent HOG
Job Posting (two major job boards)	\$200 - \$800 each	<b>Discount Rates Included!</b>
Resume Database Access (two major job boards)	\$1,295 - \$2,430 per month	<b>Over 30 Databases Included!</b>
Write, Submit & Manage Postings (2 hours)	\$56	<b>Included!</b>
Search Resume Database (5 hours)	\$140	<b>Included!</b>
Sift through Unqualified Resumes (4 hours)	\$112	<b>Included!</b>
Call, Evaluate and Interview candidates (6 hours)	\$168	<b>Included!</b>
Manage, Set-up & Confirm Interviews (3 hours)	\$84	<b>Included!</b>
Exclusive Rights - Edge on the Competition	<b>No way!</b>	<b>Priceless!</b>
Time to Work on Core Responsibilities	<b>No way!</b>	<b>Priceless!</b>
Guaranteed Results	<b>No way!</b>	<b>100%</b>

\* Cost estimates based on \$40,000 HR Coordinator or Sales Manager plus 31% for statutory taxes and benefits.

\* Phone interviews and confirming appointments are optional services.

Standard Service: \$695 Full Service: \$1,695



**Take the pain...and cost out of hiring sales professionals.**

**Call Talent Hog today for more information.**

**1.877.577.HOGS**





- **Great Candidates.**
- **48-Hour Results.**
- **Incredible Value.**

**Get the FULL STORY!**  
**[www.talenthog.com](http://www.talenthog.com)**



*Free guide to hiring  
Superstar Talent*  
*< click here >*

The button is orange with rounded corners. On the left is a small circular icon showing a book cover titled "How to Hire a Superstar". To the right of the icon, the text "Free guide to hiring Superstar Talent" is written in a white, italicized font. Below this text, "< click here >" is written in a smaller, white, italicized font.